



**KAKATIYA INSTITUTE OF TECHNOLOGY AND SCIENCE, WARANGAL**  
**MINOR IN MANAGEMENT (MMN) - MINOR CURRICULUM**  
**EQUIVALENT MOOCs - ODD SEMESTER, JULY-DEC 2020, AY 2020-21**

S.No	Course Code	Course Name	EQUIVALENT COURSES OFFERED BY								
			SWAYAM-NPTEL			COURSERA / UDEMY			SPOKEN TUTORIAL - IITB		
MINOR COMPULSORY COURSES			Course Name	C	Course Dates*	Course Name	C	Course Dates*	Course Name	C	Course Dates*
1	U18MMN1001	<b>Organisational Behavior</b>	<i>Organisational Behavior</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
2	U18MMN1002	<b>Project Management for Managers</b>	<i>Project Management for Managers</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
3	U18MMN1003	<b>Decision Support System for Managers</b>	<i>Decision Support System for Managers</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
<b>MINOR ELECTIVE COURSES</b>											
4	U18MMN1004	<b>International Business</b>	<i>International Business</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
5	U18MMN1005	<b>Management Information System</b>	<i>Management Information System</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
6	U18MMN1006	<b>Industrial Safety Engineering</b>	<i>Industrial Safety Engineering</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						

7	U18MMN1007	<b>Soft skills for Business Negotiations and Marketing Strategies</b>	<i>Soft skills for Business Negotiations and Marketing Strategies</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
8	U18MMN1008	<b>Digital Marketing</b>	<i>Digital Marketing</i>	3	CCD: 20.07.2020	--			--		
					LDR: 31.08.2020						
9	U18MMN1009	<b>Managerial Economics</b>	<i>Managerial Economics</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
10	U18MMN1010	<b>Consumer Buying Behavior</b>	<i>Consumer Buying Behavior</i>	3	CCD: 27.07.2020	--			--		
					LDR: 31.08.2020						
11	U18MMN1011	<b>Management Accounting</b>	<i>Management Accounting</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
12	U18MMN1012	<b>Human Resource Development</b>	<i>Human Resource Development</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
13	U18MMN1013	<b>Training of Trainers</b>	<i>Training of Trainers</i>	3	CCD: 14.09.2020	--			--		
					LDR: 21.09.2020						
14	U18MMN1014	<b>Corporate Finance</b>	<i>Corporate Finance</i>	3	CCD: 20.07.2020	--			--		
					LDR: 31.08.2020						

15	U18MMN1015	<b>Working Capital Management</b>	<i>Working Capital Management</i>	3	CCD: 14.09.2020	--			--	
					LDR: 21.09.2020					
16	U18MMN1016	<b>Financial Accounting</b>	<i>Financial Accounting</i>	3	CCD: 14.09.2020	--			--	
					LDR: 21.09.2020					
17	U18MMN1017	<b>Direct tax - Laws and Practice</b>	<i>Direct tax - Laws and Practice</i>	3	CCD: 20.07.2020	--			--	
					LDR: 31.07.2020					
18	U18MMN1018	<b>HRM for Non-HR Managers</b>	<i>HRM for Non-HR Managers</i>	3	CCD: 27.07.2020	--			--	
					LDR: 31.08.2020					

- I. In exigency situations such as the student already completed the listed compulsory courses(s) on his/her own interest during previous semesters through valid MOOCs etc, the HoD in consultation with Dean-AA shall propose an alternative course(s) for the specific scenario, after verification of relevant documents.
- II. By the end of April of every academic year, the department in consultation with Dean-AA, shall
- notify the list of equivalent courses in SWAYAM-NPTEL MOOCs / other standard MOOCs against the list of courses notified under Honours curriculum
  - propose a new course(s) in the place of any listed course(s) in the Honours curriculum, in case no equivalent course is found in MOOCs

\*C: Credits ; CCD: Course Commencement Date; LDR: Last Date of Registration

-	<b>Minor Laboratory Courses</b>	<b>Laboratory Courses ( any 2 courses ) - TO BE TAKEN IN THE MINOR DEPARTMENT</b>			
19		U18MMN1019	Statistical Package for Social Sciences (SPSS)		<b>2 credits</b>
20		U18MMN1020	System Application and Products in Data Processing (SAP)		
21		U18MMN1021	Introduction to TALLY		
				<i>Total Credits to be earned</i>	<b>18+2</b>

**Date:** \_\_\_\_\_ **MOOCs Coordinator** \_\_\_\_\_ **Head of the Department** \_\_\_\_\_ **Dean, Academic Affairs** \_\_\_\_\_